

Optical Techniques, Inc.

NEWTOWN INDUSTRIAL COMMONS
205 PHEASANT RUN
NEWTOWN, PA. 18940

IMPORTANT ANNOUNCEMENT

A GENERAL PRICE INCREASE ON QUANTUM INSTRUMENTS AND ACCESSORIES WILL GO INTO AFFECT ON OCTOBER 1st, 1978.

This price increase is necessary in order to off-set recent increases in the costs of both raw and finished materials. While new prices have not yet been firmly established, it is fair to assume that they will range between 10 and 20 percent depending upon the instrument and/or accessory involved.

We advise you in advance of this increase with the hope that, if indeed you intend to purchase a Quantum instrument, you will not wait until the deadline of September 30th to place your order. At the time of our last increase, for which only one months notice was given, we received as many as 30 and 40 orders per day! While this did create a nice backlog for us, it also resulted in extended delivery times for our customers. We would very much like to avoid the development of a similar situation, thus this notice.

To reserve a delivery date for a Quantum instrument, send your deposit of \$200.00 for a Quantum Four or \$350.00 for a Quantum Six. Orders are filled on a rotation basis and you will be notified of expected shipping date upon receipt of order. Orders may be cancelled at any time prior to delivery and full refunds will be promptly issued.

If you have any questions about our equipment or the foregoing, please feel free to contact us. Your concerns will receive our utmost attention.